

# Case study

## Supporting a **Multi-site Charity** to Reduce their Energy Costs

### Strategy & Feasibility

Working with a third sector customer, egnida sought to understand some of the challenges faced by the organisation. As a hospice, the customer had a complex and ever-changing property portfolio. As a result, these challenges included; ensuring value for money gas & electricity supply contracts and maintaining energy data across the portfolio.

We therefore looked to implement a strategy to simplify the portfolio and introduce best practice procedures. Due to the nature of the customer's organisation, a full time energy manager was not an economically feasible solution.

### Funding

egnida initially waived the cost of providing compliance and energy efficiency audits due to the organisations charity status. Following this we took up management of their utility costs, contracts and meter assets for no cost to the client, enabling solutions to be effectively progressed. We also utilised our supplier relationships and contract management processes to leverage better buying power for the client.

### Implementation

The customer selected egnida to act as their outsourced energy manager. To address the client's challenges, we adopted our transparent market-led approach to guide the hospice towards the best options of suppliers to reduce their energy overheads and offer clear budget forecasts. We also provided our expert fleet management services to the customer, identifying savings which further addressed their needs to reduce overheads.

### Installation & Operations

In order to meet the customer's aims of simplifying their portfolio, we have consolidated over 50 supplies onto a single contract end date and halved the number of energy suppliers to date. We have also co-ordinated several new gas and electricity meter installations as part of meeting the client's needs to improve energy data across their assets. In order to further ensure value for money for the customer we deal with all account and invoicing queries at no cost, freeing up their internal resource to focus on other matters. To date we have saved the customer significant amounts of money.

### Customer Legacy

In relation to egnida's services in this instance, the customer had this to say:

**"We have effectively managed to delegate all of the hassle and time associated with dealing with energy suppliers to egnida, enabling our people to channel all of our resources into core services. egnida's expertise has produced a simpler and more cost effective portfolio, along with valuable advice in a complicated industry. I would have no hesitation in recommending egnida as an innovative "One Stop Shop" for energy solutions, audits, renewable energy and low carbon transport solutions."**

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